

Meta Influence: The art of learning and making decisions is at the heart of Meta influence. To reach a higher level of influence you might already be aware of how important it is to realise that effective sales and communication is about being able to teach your clients how their lives will improve when they own your product or when they work effectively with you.



In my seminars you are not only learning how to show your clients the benefits of the product, but also how to learn yourself, so that each sales person shines with the light in their eye of knowing they are really offering an opportunity to the customer.

Discover the change in both yourself and your sales team.

Discover how to find out the secrets of Positive Influence by contacting me by email or telephone. I deliver effective and practical seminars and also individual coaching sessions.

There are different levels of influence, on an obvious level you have the slow, heavy, repetitive and often dull attempts to persuade someone to your way of thinking, and on the other level, a simultaneously Higher and Deeper level of Influence, and when you have this awareness of MetaInfluence it seems like you never even have the need to persuade others.